BALANCE SHEET
As at MAR.31, 2013

| No. | Assets | Code | Note | Mar.31,2013 | Jan.01,2012 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 414.770.021.611 | 432.408.076.730 |
| I | Cash \& Cash equivalents | 110 |  | 27.520.066.371 | 111.664.792.159 |
|  | Cash | 111 | V. 01 | 7.520 .066 .371 | 11.664.792.159 |
| 2 | Cash equivalents | 112 |  | 20.000.000.000.00 | 100.000-000.000.00 |
| II | Short-term financial investments | 120 | V. 02 | 184.241.603.707 | 147.902.752.400 |
|  | Short-term investments | 121 |  | 211.471.453.035 | 178.058.975.799 |
| 2 | Provision for devaluation of short-term investments | 129 |  | (27.229.849.328) | (30.156.223.399) |
| III | Short-term receivables | 130 |  | 85.445.580.386 | 46.234.011.286 |
| 1 | Trade accounts receivables | 131 |  | 77.036.697.431 | 37.747 .804 .557 |
| 2 | Prepayment to suppliers | 132 |  | 8.137.543.598 | 6.608.017.217 |
| 3 | Short-term intercompany receivables | 133 |  | - |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - |  |
| 5 | Other receivables | 135 | V. 03 | 858.205 .830 | 2.465 .055 .985 |
| 6 | Provision for short-term doubtful debts | 139 |  | (586.866.473) | (586.866.473) |
| IV | Inventories | 140 |  | 108.821.584.999 | 119.186.342.988 |
| 1 | Inventories | 141 | V. 04 | 124.520 .886 .663 | 136.241.763.655 |
| 2 | Provision for devaluation of inventories | 149 |  | (15.699.301.664) | (17.055.420.667) |
| V | Other short-term assets | 150 |  | 8.741.186.148 | 7.420 .177 .897 |
| 1 | Short-term prepaid expenses | 151 |  | 749.751 .113 | 999.668 .150 |
| 2 | VAT deductible | 152 |  | 7.465 .573 .778 | 4.677 .487 .608 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | ---------- | 1.408 .077 .505 |
| 4 | Other short-term assets | 158 |  | 525.861 .257 | 334.944 .634 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 82.128.475.309 | 83.725.137.125 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - |  |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - |  |
| 4 | Other long-term receivables | 218 | V. 07 | - |  |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 43.886.417.087 | 45.395.892.240 |
|  | Tangible fixed assets | 221 | V. 08 | 37.001.144.772 | 38.453.256.475 |
|  | - Historical cost | 222 |  | 86.122.915.402 | 86.109.251.765 |
|  | - Accumulated depreciation | 223 |  | (49.121.770.630) | (47.655.995.290) |
|  | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - |  |
| 3 | Intangible fixed assets | 227 | V. 10 | 6.885.272.315 | 6.-942.---------7 |
|  | - Historical cost | 228 |  | 8.078.104.788 | 8.078.104.788 |
|  | - Accumulated depreciation | 229 |  | (1.192.832.473) | (1.135.469.023) |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | 242 |  | - | - |
| IV | Long-term financial investments | 250 |  | - | - |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 |  | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 38.242.058.222 | 38.329.244.885 |
|  | Long-term prepaid expenses | 261 | V. 14 | 38.242.058.222 | 38.329.244.885 |
| 2 | Deferred income tax assets | 262 | V. 21 | -------------- | -------------- |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 496.898.496.920 | 516.133.213.855 |


|  | RESOURCES | Code | Note | Dec.31,2008 | Jan.01,2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 101.865.787.123 | 131.628.775.859 |
| I | Short-term liabilities | 310 |  | 101.865.787.123 | 131.628.775.859 |
| --------1 | Short-term borrowing | 311 | V. 15 | 64.231 .652 .580 | 94.893 .600 .000 |
| 2 | Trade accounts payable | 312 |  | 14.178.282.318 | 13.491 .560 .389 |
| 3 | Advances from customers | 313 |  | 756.457.300 | 268.796.610 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 900.157 .465 | 653.233 .083 |
| 5 | Payable to employees | 315 |  | 14.943.307.303 | 20.613.447.089 |
| 6 | Payable expenses | 316 | V. 17 | - | -- |
| 7 | Intercompany payable | 317 |  | - | - |
| - | Payable in accordance with contracts in progress | 318 |  | - | - |
| , | Other short-term payables | 319 | V. 18 | 6.431 .825 .215 | 2.941.169.727 |
| 10 | Provision for short-term liabilities | 320 |  | ----- |  |
| 11 | Bonus and welfare fund | 323 |  | 424.104.942 | (1.233.031.039) |
| II | Long-term liabilities | 330 |  | ----------- | -------------- |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V.-19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| - | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| - | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 395.032.709.797 | 384.504.437.996 |
| I | Capital sources and funds | 410 | V. 22 | 395.032.709.797 | 384.504.437.996 |
| 1 | Paid-in capital | 411 |  | 136.072.070.000 | 136.072.070.000 |
| 2 | Capital surplus | 412 |  | 277.884.007.126 | 277.884.007.126 |
| 3 | Other capital of owner | 413 |  | ----------------- |  |
|  | Treasury stock | 414 |  | (98.658.469.081) | (98.658.---------------1) |


| 5 | Asset revaluation differences | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 48.-391.223.244 | 40.513.348.315 |
| 8 | Financial reserve fund | 418 |  | 8.599.460.619 | 7.174.760.640 |
| 9 | Other fund belong to owner's equity | 419 |  | - | -----------170 |
| 10 | Retained after-tax profit | 420 |  | 22.744.417.889 | 21.518.720.996 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 496.898.496.920 | 516.133.213.855 |

## INCOME STATEMENT

Quarter 1/2013

| Items | Code | Note | Quarter 1 |  | Accumulation fr. Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2013 | 2012 | 2013 | 2012 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 142.231.026.608 | 177.896.166.704 | 142.231.026.608 | 177.896.166.704 |
| 2. Deductions | 02 |  | - | 790.187.095 | - | 790.187.095 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 142.231.026.608 | 177.105.979.609 | 142.231.026.608 | 177.105.979.609 |
| 4. Cost of sales | 11 | VI. 27 | 119.885.338.244 | 141.700.263.321 | 119.885.338.244 | 141.700.263.321 |
| 5. Gross profit (20=10-11) | 20 |  | 22.345.688.364 | 35.405.716.288 | 22.345.688.364 | 35.405.716.288 |
| 6. Financial income | 21 | VI. 26 | 2.892.422.837 | 8.907.257.744 | 2.892.422.837 | 8.907.257.744 |
| 7. Financial expenses | 22 | VI. 28 | 196.926.589 | 4.248.245.288 | 196.926.589 | 4.248.245.288 |
| - In which: Interest expense | 23 |  | 987.635.620 | 929.798.393 | 987.635.620 | 929.798.393 |
| 8. Selling expenses | 24 |  | 7.791.996.382 | 8.056.154.177 | 7.791.996.382 | 8.056.154.177 |
| 9. General \& administrative expenses | 25 |  | 2.584.009.153 | 2.026.425.075 | 2.584.009.153 | 2.026.425.075 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 14.665.179.077 | 29.982.149.492 | 14.665.179.077 | 29.982.149.492 |
| 11. Other income | 31 |  | 1.114.561.272 | 1.381.410.598 | 1.114.561.272 | 1.381.410.598 |
| 12. Other expenses | 32 |  | 87.080.430 | 471.573 .160 | 87.080.430 | 471.573.160 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 1.027.480.842 | 909.837.438 | 1.027.480.842 | 909.837.438 |
| 14. Profit or loss in joint venture |  |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 15.692.659.919 | 30.891.986.930 | 15.692.659.919 | 30.891.986.930 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.723.388.118 | 3.737.914.044 | 1.723.388.118 | 3.737.914.044 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 13.969.271.801 | 27.154.072.886 | 13.969.271.801 | 27.154.072.886 |
| 18.1 Profit after tax of minorities |  |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders |  |  | 13.969.271.801 | 27.154.072.886 | 13.969.271.801 | 27.154.072.886 |
| 19. EPS (VND/share) |  |  | 1.269 | 2.458 | 1.269 | 2.458 |

## CASH FLOW STATEMENT

Quarter 1/2013 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 107.211.145.396 | 167.154.539.646 |
| 2. Cash paid for supplier | 02 |  | (105.349.206.173) | (145.719.902.833) |
| 3. Cash paid for employee | 03 |  | (21.441.637.471) | (20.209.841.556) |
| 4. Cash paid for interest | 04 |  | (953.844.945) | (903.058.608) |
| 5. Cash paid for corporate income tax | 05 |  | --------- | --------- |
| 6. Other receivables | 06 |  | 41.238.841.597 | 47.237.975.183 |
| 7. Other payables | 07 |  | (40.742.780.124) | (55.270.002.333) |
| Net cash provided by (used in) operating activities | 20 |  | (20.037.481.720) | (7.710.290.501) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - | - |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (46.984.124.509) | (27.006.941.756) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 11.879.257.954 | 57.837.086.247 |
| 5. Cash paid for joining capital in other companies | 25 |  | --------------- | --------------- |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 1.679.075.144 | 4.988 .512 .975 |
| Net cash used in investing activities | 30 |  | (33.425.791.411) | 35.818.657.466 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | (1.821.087.540) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 66.634 .740 .093 | 23.792.888.732 |
| 4. Cash paid to-----------1incal debt | 34 |  | (97.316.192.750) | (28.254.411.242) |
| 5. Cash paid to financial lease debt | 35 |  | --------------10-1 | -------------------- |
| 6. Dividend, profit paid for owners | 36 |  | - | (16.587.460.500) |
| Net cash (used in) provided by financing activities | 40 |  | (30.681.452.657) | (22.870.070.550) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | (84.144.725.788) | 5.238.296.415 |
| Cash and cash equivalents at beginning of year | 60 |  | 111.664.792.159 | 106.046.557.537 |
| Influence of foreign exchange fluctuation | 61 |  | - | 206.538.651 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 27.520.066.371 | 111.491.392.603 |

